

Reaching New Heights



Annual Report 2023

Community Credit Union is a proud financial institution serving the communities within Cumberland and Colchester counties for over 80 years. Built on a strong foundation of purposeful co-operation, we stand successful because of our dedicated Board of Directors, management team, staff and a robust membership who believe just as passionately in the importance of togetherness as we do.

We remain committed to providing exceptional financial products and services to all who enter our branch doors, find us online, or give us a call to learn more about how we can support them and their families, no matter the personal financial journey each find themselves on. We strive each and every day to meet our members where they are and to treat everyone with a compassion that centers on our values as a system, showcasing not only these financial products designed to support their everyday, but with a complete approach that makes each person feel as if they are seen, heard and guided forward on their personal path to reach and surpass their financial goals year after year.

As we've often said, community isn't just the name of our credit union and through sponsorships, donations and financial literacy workshops, we've continued throughout 2023 to showcase the value we place in the growth of our communities across each county, and we look forward to continuing to build upon these relationships as the future unfolds.

Shop local, bank local, live local.



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Report from the Chair of the Board



On Behalf of the 2023 Board of Directors of Community Credit Union of Cumberland Colchester Limited, I am pleased to present my 2023 report for the Annual General Meeting. As I look back on the last 9 years on the Board both as a member and the Board Chair, I think of many fond memories. These are not only of the great people I have had the pleasure of

working alongside, but also the many great things we have accomplished in such a short time as a group.

Once again, I am here to provide the news that Community Credit Union has reached record setting highs again this year and continues to flourish under the watchful care of our employees, management and Board of Directors group who continue the drive and passion to do better for our members. With this, our great work continues in all aspects, including our digital transformation, capital investments such as our new branch in Amherst and the renovations in our Willow Street, Truro branch for our continuously growing team, community and member engagement and our many social projects in the communities we serve, just to name a few. This is all work which furthers our commitment to our members and the communities where they both live and work.

With that being said, this is my last report as Board Chair, and I would like to extend a heartfelt thank you to my fellow Board members, the management team and our employees for all of your hard work, dedication and support over the years. Thank you to our membership for giving me the support and encouragement to continue and for your patience when I needed it most. Words can never express how proud I am of all we have done together, but leaving is made easier knowing that Community Credit Union is in great hands and well positioned for the future.

Respectfully submitted,

A handwritten signature in black ink that reads "Rod Gilroy". The signature is written in a cursive, flowing style.

Rod Gilroy, Board Chair

Board of Directors



Rod Gilroy
Chair



André Myette
Vice Chair



Jeff Yuill
Secretary



Carolyn Allen
Director



Susan Costin
Director



Charles Cox
Director



Leon Fisher
Director



Daniel Roper
Director



Darren Schriver
Director



Christopher Tucker
Director

Meeting Attendance

2023-2024 Board Meeting Attendance and Committee Participation

Directors	Board Meetings	Special Meetings	Governance, Ethics and Human Resources	Credit and Market Risk	Audit and Operational Risk
Rod Gilroy, Chair	7/9	15/28	1	NA	NA
Andre Myette, Vice Chair	7/9	24/28	1	NA	NA
Jeff Yuill, Secretary	8/9	26/28	NA	2/2	1/2
Carolyn Allen	8/9	24/28	1	NA	NA
Susan Costin	8/9	28/28	1	NA	NA
Charles Cox	6/9	0/28	NA	NA	1/2
Leon Fisher	8/9	22/28	NA	NA	2/2
Daniel Roper	8/9	22/28	NA	2	NA
Darren Schriver	9/9	25/28	NA	2	NA
Christopher Tucker	9/9	25/28	NA	NA	2/2



Report from the Chief Executive Officer



As the CEO of Community Credit Union, I am delighted to report on your Credit Union's results for the 2023 fiscal year. Community Credit Union's strategic plan has four main themes, each with established objectives. These themes: Financial, Process, People, and Members and Communities are at the very core of every decision we make.

Financial

This year, we once again experienced strong earnings and continue to see encouraging loan and deposit growth. The Net income at Community Credit Union increased from \$1,089,757 in 2022 to \$1,517,413 in 2023. This is an increase of 39.2% and to date was the highest net income in Community Credit Union history. These strong earnings increased our capital ratio to 4.80% and we are getting closer to the 5% compliance requirement. In 2024, we are expecting interest rates to start to decrease which will suppress the interest margin between interest expenses and revenue even more.

Process

We are committed to financial sustainability and look forward to the continued evolution of our operations, technology investments, and in delivering the highest quality of service for our members in all aspects of our business. Our challenge is the continued investment in technology and innovation to stay current in the available options and delivery of financial products to our members. We always strive to deliver safe and proven technology that simplifies and enhances member experience.

People

An organization's success is a direct reflection of how it is publicly perceived. We are proud that our employees are the face of our credit union, and our focus remains on improving member service and enhancing employee skills and knowledge to meet member expectations.

Members and Communities

Community Credit Union is committed to operating in a socially responsible manner. We announced early in March of 2024 that the Boards and Management Teams of Community Credit Union, New Ross Credit Union and Victory Credit Union are proposing a merger between our three credit unions. This proposal is being driven by several important trends as mentioned above that are deeply affecting financial institutions. Specific for our Members, the new credit union can better serve members with an expanded product portfolio, digital services, and member support. And for the Communities slated to be most greatly impacted by the proposed merger, the new credit union will strengthen the cooperative values shared by all three partners and enable greater opportunities to build awareness, partnerships, and presence in more Nova Scotian communities. In addition to the benefits for members, employees, and the community, a merger helps the three credit unions respond to growing competition, changing member needs, economic challenges and increased regulatory and compliance requirements.

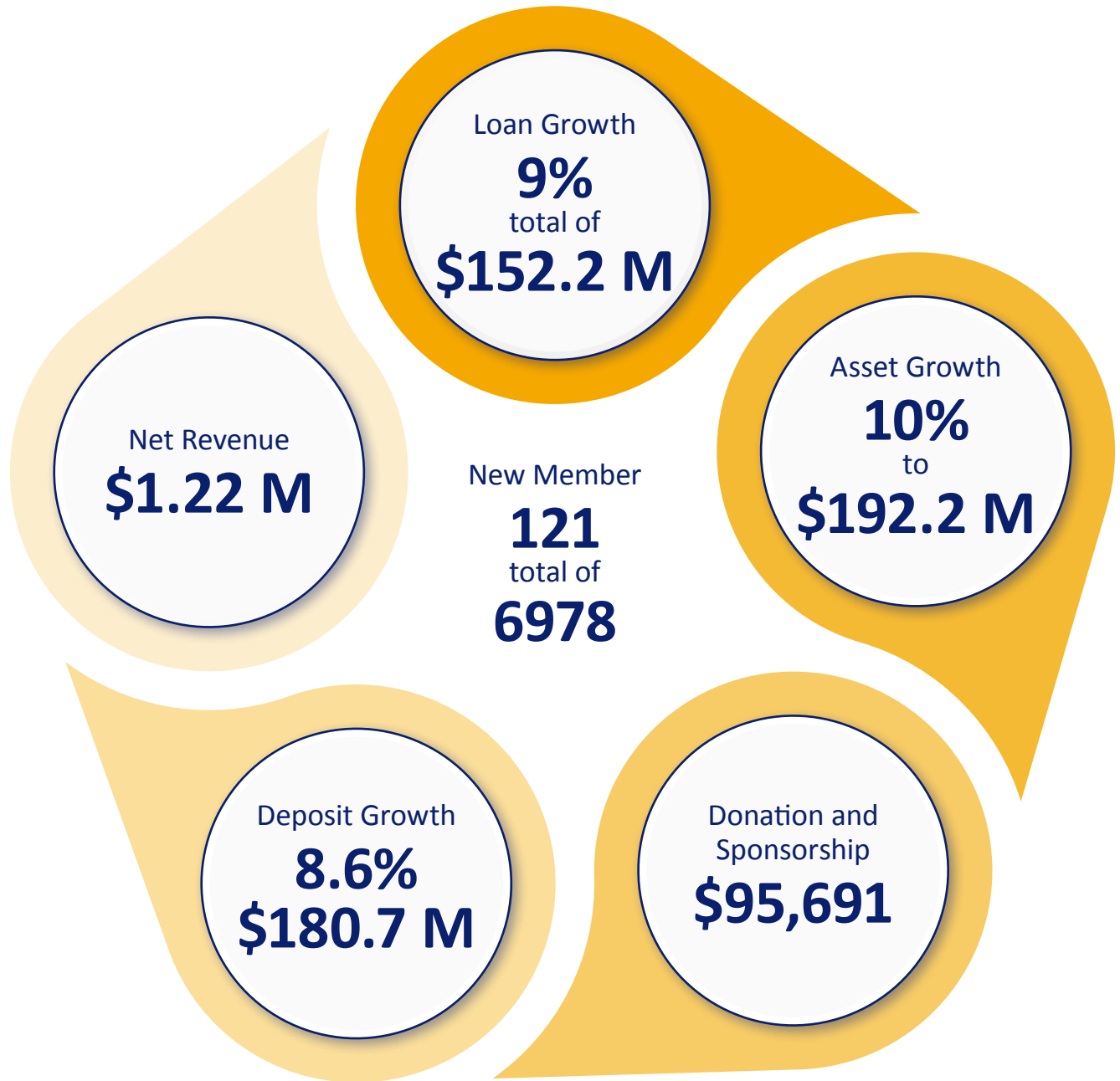
In closing, I would like to take this opportunity to thank Community Credit Union's Board of Directors, Management, and all employees for their dedication to our members. It is through these individual efforts that we have built a successful credit union. To the membership, I would like to express my gratitude for your trust in, and commitment to, Community Credit Union.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Georg Oberprieler'. The signature is fluid and cursive, written over a white background.

Georg Oberprieler
Chief Executive Officer

Asset and Member Growth



Management Team



Georg Oberprieler
President and CEO



Krystle Clyke
Branch Manager



Mike Walker
Commercial Manager



Phemie Horvath
Controller



Robyn Macdonald
Business Analyst



Sorell Reddick-Bertelsen
Branch Manager



Wil Ross
Risk and Compliance Manager

Report from the Community Impact Committee

Our second year with the Community Impact Committee has ended and what an amazing year we've had supporting so many community events and initiatives. When we first formed this group in 2022, we wanted to keep a member first approach, but we also wanted to remain pushing for everything we do to have a positive impact on the communities we serve. Because we are a local organization with deep and purposeful roots in the co-operative movement, keeping our funds working locally was, and certainly remains, imperative. We continue with this committee ensuring that we support numerous organizations across many industries and platforms as these array of opportunities continue to keep our communities not only growing but truly thriving.

Our committee is made up of 5 people that cover all areas of our business.

Cris Sanford (Alicia Hines) - Executive Assistant
Phemie Horvath - Controller
Sorell Bertelsen - Amherst Branch Manager
Krystle Clyde - Truro Branch Manager
Katie Hamilton - Marketing Coordinator
Mike Walker - Commercial Account Manager
Danielle Leblanc - Senior Member Relationship Advisor

In addition to many volunteer hours from both management and staff, we have proudly given \$43,248.70 back into our communities in 2023.

We were happy to have 8 staff participate in the United Way of Cumberland and Colchester's 'Day of Caring' where in Truro, we were able to help ElevateHer through the Truro Program Centre with yard maintenance and painting of their front porch. In Amherst, we spent time preparing food kits for children and their families involved with the After the School Bell Food Program.

Community Credit Union was also the main sponsor of the Festival of Lights in Downtown Truro. Our staff helped serve 2000 cups of hot chocolate and candy canes at the annual tree lighting which brought families from all throughout Colchester County for an evening of festivities.

We had 4 women from our organization play in the 'Women Fore Wishes' golf tournament in Chester, Nova Scotia where collectively, participating businesses raised over \$20,000 to grant two wishes for the Children's Make-A-Wish Foundation.

The Border Classic Steer Show and Sale is always an annual favourite and we were proud to support local farmers again this year by purchasing a steer that was used for its meat to donate to local agencies such as the Tidnish & Area Community Center, YMCA Community Kitchen and Maggie's Place Cumberland.

We were also excited to take part in the Crohn's & Colitis Canada's 'Gutsy Walk' in Amherst, joining others in our community to raise awareness about signs, symptoms and support in place for those diagnosed.

We also sponsored the Spirit Award for the Cumberland County 4-H Club, supported Maltby Stables with classes offered at their annual horse show and during the holiday season, contributed to a number of organizations such as the Amherst Legion, Christmas for Kids, presents for the Christmas Angels, the annual Amherst Christmas dinner, and even went as far as to deliver over 4,000 candy canes to students at the local elementaries, junior highs and high schools.

It was a busy year for us with our many sponsorships, donations and volunteer hours but as our name suggests, these initiatives are at the very core of who we are, and we look forward to planting even deeper roots in each community we serve for many years to come.

Report from the Community Impact Committee

List of organizations/associations/small businesses that we made an impact to:

- Truro & Colchester Chamber of Commerce
- Truro Buzz-Set for Success
- Truro Curling Club
- United Way of Colchester
- Truro Development
- CEC Musical
- Truro and District Schol Band
- CEC-Safe Grad
- Atlantic Hockey Group
- Marigold Cultural Centre
- Third Place Transition House
- New Breed Wrestling
- CMHA Family Mental Health Day
- Steps on Arthur
- U18AAA/U15AAA Truro Bearcat Baseball
- NAIG
- TREY
- VON
- Chantelle Lindsay Legacy Fund
- U11A Bearcats Hockey Team
- Royal Canadian Legion
- Truro Centurion Swim Team
- Canada Helps
- Big Brothers Big Sisters
- Estate Of Ali Holthoff
- Roy Maltby Hockey School
- Border Classic Beef Show
- YMCA Cumberland County
- Amherst Golf Club
- Chrohns and Colitis
- Maltby Stables
- Tidnish Festival-Crossroads & Area Community Association
- CCExhibition
- FASD
- Cumberland 4-H
- After the Bell
- Amherst Christmas Dinner
- Annual Kids Christmas Tidnsih
- Christmas For Kids
- Christmas for Kids/Seniors-Angel Tree
- Canady Cane for Kids
- Bridge Adult Service Center



Women Fore Wishes



Festival of Lights



Amherst Golf Club



Truro Food Bank



Gutsy Walk



Maggies Place



Amherst Food Bank



Food Donation



Truro Home Show



CEC Musical Sponsorship



Cumberland Border Classic Steer Show and Sale

In Our Community



Truro Festival of Lights



United Way Campaign Breakfast



Canada Day



Smile Cookie Day



In Our Community

In Our Community



United Way Day of Caring Colchester



United Way Day of Caring Cumberland



United Way Day of Caring Colchester



United Way Day of Caring Colchester

Service Awards



Amy Peterson - 5 year Service Award



Debbie Carroll - Retirement



Nancy Corey - Retirement

Amherst Breaking Ground

Amherst, Nova Scotia, October 13th, 2023 - Community Credit Union of Cumberland Colchester Limited is proud to announce that we have broken ground on the build of a brand-new branch located beside our current building at 33 Prince Arthur Street, Amherst, Nova Scotia.

Our founding principles lean on the importance of both the communities we serve and the members who do business with us, this co-operative approach never wavering as we look ahead to this new chapter. Chief Executive Officer, Georg Oberprieler shares his excitement about this project and all that it will offer our stakeholders at all levels. "Since we opened our doors 85 years ago here in Amherst, we believe it is very important to remain in this community and provide financial services and support to both the town of Amherst and Cumberland County. The property located here in the downtown district is a highly visible place that will become a focal point once the new structure is erected. We are very excited to make this investment here. This new banking facility demonstrates Community Credit Union's ongoing commitment to our community and a place where we can continue to grow for years to come."

We are thrilled to announce that New Ground has been selected as the contractor for this project with local company, Quantum slated for the construction. Our goal is to have the 3200 sqft structure completed in the second quarter of 2024.

Designed as a green space, the branch will offer unique features such as solar panels, charging stations for electric cars and a green wall. The branch will be fully accessible and brought to life by an incredibly capable team. Our services to members will only be enhanced by this build and on behalf of our board, management and staff we offer our excitement and cannot wait to share this new and improved space will both our loyal membership and the communities we serve at large.



You'll always be ahead when you've got someone behind you.



At the credit union, you'll find all the wealth management solutions you need, from a partner you can depend on. Let us help you grow and protect your wealth with a strategy that's right for you.

We partner with 12 Atlantic Credit Unions, who constantly seek to add quality products, services, and convenience to members' lives. Your Credit Union is pleased to provide access to CU Financial Management Ltd and Aviso Wealth.

At CU Financial Management, our experienced advisors are here to help members achieve the goals that matter most – wherever they may be in their financial journey. We are a homegrown, Atlantic Canadian financial planning firm where the community comes first. We ensure all investments go further – benefitting the member while providing social and environmental good.

Our dedicated team has provided investment counsel and wealth planning services to individuals



Don't live near one of our offices?

Our team of expert advisors serve members across Newfoundland and Labrador virtually and plan travel throughout the province for those who prefer to meet in person.

and institutions in our community for many years. Our advisors through Aviso Wealth will work with you to fully understand your goals, investment objectives, risk tolerance, investment time horizon, significant life changes and tax considerations, among several other factors.

Together, we can redefine your future. Don't hesitate to contact us to find out more information.



Financial Planning

A good financial plan serves as a guide for your income, expenses and investments so you can manage your money and achieve your goals.



Investment & Retirement Planning

It's important to plan for your future today, this includes implementing a solid savings plan and managing your assets.



Insurance Planning

Insurance is a form of risk management and is a vital piece in your financial plan.

Life | Health | Critical Illness | Disability



Estate & Legacy Planning

Our advisors work with you to develop a comprehensive plan that reflects your wishes, protecting your assets and your loved ones.

Learn more and book an appointment at cufm.ca

Mutual funds and other securities are offered through Aviso Wealth, a division of Aviso Financial Inc.

CU Financial Management Ltd. is wholly owned by Brunswick Credit Union Ltd, Community Credit Union of Cumberland Colchester Ltd, East Coast Credit Union Ltd, Valley Credit Union, Consolidated Credit Union Ltd, Provincial Credit Union Ltd, Souris Credit Union Ltd, Atlantic Edge Credit Union Ltd, Community Credit Union Ltd, Public Service Credit Union Ltd, Reddy Kilowatt Credit Union Ltd and Credit Union Atlantic Ltd.



Independent Auditor's Report

To the Members of Community Credit Union of Cumberland Colchester Limited:

Opinion

We have audited the financial statements of Community Credit Union of Cumberland Colchester Limited (the "Credit Union"), which comprise the statement of financial position as at December 31, 2023, and the statements of comprehensive income, changes in members' equity, cash flows and the related schedules for the year then ended, and notes to the financial statements, including material accounting policy information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Credit Union as at December 31, 2023, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Credit Union in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Credit Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Credit Union's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Credit Union's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Credit Union to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Dartmouth, Nova Scotia

TBD

Chartered Professional Accountants

Community Credit Union of Cumberland Colchester Limited
Statement of Comprehensive Income

For the year ended December 31, 2023

	2023	2022
Income		
Loan interest	6,886,383	5,337,828
Investment income	1,219,814	414,505
	8,106,197	5,752,333
Interest and loan related expenses		
Interest on member deposits	2,347,221	943,066
Interest on lease liabilities	13,120	16,762
Patronage dividend to members	61,204	62,275
	2,421,545	1,022,103
Provision for loan losses	360,596	197,195
Financial margin	5,324,056	4,533,035
Other income (Note 17)	1,253,849	1,120,519
Income before operating expenses	6,577,905	5,653,554
Operating expenses		
Salaries and benefits	2,248,272	1,995,894
Administrative expenses (Schedule 1)	1,848,611	1,653,544
Occupancy (Schedule 2)	328,357	337,529
CUDIC assessment	215,446	205,389
Depreciation of property and equipment (Note 8)	409,316	341,072
Loss on disposal of property and equipment	-	27,044
	5,050,002	4,560,472
Income before provision for income taxes	1,527,903	1,093,082
Provision for income taxes (Note 11)		
Current	360,901	261,741
Deferred (recovery)	(62,177)	8,500
	298,724	270,241
Net comprehensive income	1,229,179	822,841

The accompanying notes are an integral part of these financial statements

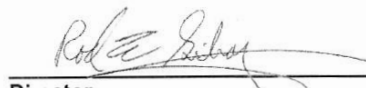
Community Credit Union of Cumberland Colchester Limited
Statement of Financial Position

As at December 31, 2023

	2023	2022
Assets		
Cash and cash equivalents (Note 5)	28,902,148	24,956,794
Members' loans (Note 6)	151,860,513	139,356,730
Investments (Note 7)	5,223,165	5,064,541
Other assets	1,247,134	371,577
Property and equipment (Note 8)	4,644,423	3,122,026
Right-of-use assets (Note 8)	235,689	292,586
Deferred taxes (Note 11)	218,177	156,000
	192,331,249	173,320,254
Liabilities		
Member deposits (Note 10)	181,803,713	164,822,473
Payables and accruals	1,152,546	327,301
Income taxes payable	137,809	41,885
Lease liabilities (Note 9)	299,666	398,832
Members' shares (Note 12)	163,491	155,746
	183,557,225	165,746,237
Commitments (Note 14)		
Members' Equity		
Surplus shares (Note 13)	1,060,585	1,089,757
Retained earnings	7,713,439	6,484,260
	8,774,024	7,574,017
	192,331,249	173,320,254

Approved on behalf of the Board


 Director


 Director

The accompanying notes are an integral part of these financial statements



Amherst Branch

33 Prince Arthur Street
Amherst NS B4H 1V7
Telephone: 902-667-7541
Toll Free: 1-866-318-7541
Fax: 902-667-1779

Truro Branch

347 Willow Street
Truro NS B2N 5A6
Telephone: 902-893-7134
Toll Free: 1-866-893-7134
Fax: 902-897-4655

Digital Innovation Centre

859 Prince Street
Truro NS B2N 1H2
Telephone: 902-895-3422
Toll Free: 1-866-893-7134

communitycreditunion.ns.ca